

# Healthcents' RevolutionSoftware™ Overview



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# Customer Value Proposition

**Increase practice or ASC revenues by maximizing payer contracted rates** (Payer contracts usually account for 90-95% of a Practice's or ASC's revenue)

- **EASY TO USE FOR ALL SIZE PRACTICES: Benchmark payer agreements to other providers with similar code mixes in your locality**
  - Determine which payer contracts to cancel
  - Determine which payer contracts to negotiate /renegotiate
  - Determine which payer contracts to terminate and go out of network
- **Leverage under paid claims for more profit**
- **Compare out of network option vs. in network to maximize profit**
- **Chargemaster Analysis**
- **Payer Comparisons, compare reimbursement consistently across your payers**
- **Typically increase revenues by 20%-50% or more per year per payer agreement, as a result of these actions**

# Complete Provider and ASC Revenue Cycle Management:

**Payer Contracts  
Analysis and  
Negotiations**

**Operational  
Reporting**

**Operational Business  
Management**

Is my payer reimbursement maximized?  
Should I stay in network or go out of network?  
Are my contract terms flexible and favorable?  
Is my chargemaster set high enough?  
Am I being under reimbursed on claims?

DOQ/IT Reporting  
Clinical Patient Trends  
Cash Flow Management

Billing  
Collections  
Enhanced Cash Flow  
Faster Payments  
Coding  
Scheduling

*Informational*

*Operational*

**Healthcents  
Contracting Products  
and Services**

**Practice  
Analytics**

**Billing System**

# RevolutionSoftware Web Service

Payer Fee  
Schedules

Charge  
Master



[www.revolutionsw.com](http://www.revolutionsw.com)

**Web Based Service**

**Payer Rate Analysis  
Payer Comparisons  
Claims Analysis  
Business Modeling**

**Out of Network vs. In Network  
Billed Charges Modeler  
Document Repository**



- Analyzed Contracts
- More profitable contracts
- More revenue via Charge Master Adjustment
- Better data to negotiate with
- Compare Claims to Contracted Rates
- Other options: Out of Network vs. In Network